LifeStage<sup>™</sup>: Maturing

# **InPoint Commercial Real Estate Income**



6.6%	Initial Offering DateMay 3, 2019
Debt	Offering Close Date January 30, 2023
40 First Mortgage Loans, 2 Credit Loans, 1 Hotel	Most Recent NAV per Share (As of 9/30/23) (A) \$17.37, (T) \$17.43, (D) \$17.36, (I) \$17.37
362 Rooms	Reinvestment Price per ShareSuspended
75%	Cumulative Capital Raised during Offering (including DRIP)\$44.9 Million

Histo	orical Pri	ce				
\$30.00	ATDI		ATDI	ATDI	ATDI	ATDI
\$15.00 \$0.00	04 2021	01 2022	02 2022	03 2022	04 2022	Q1 2023
A	\$21.53	\$21.30	\$21.10	\$20.96	\$20.94	\$20.55
T	\$20.78 \$20.07	\$20.56 \$19.85	\$20.40 \$19.66	\$20.27 \$19.53	\$20.26 \$19.52	\$19.89 \$19.15

\$19.67

	Historic	al NAVs							
	\$30.00	ATDI							
	\$15.00								
	\$0.00								
·	<i><b>Q</b></i> 0.00	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	
	A	\$19.86	\$19.67	\$19.54	\$19.53	\$19.16	\$17.41	\$17.37	
	T	\$19.86	\$19.71	\$19.58	\$19.57	\$19.21	\$17.47	\$17.43	
	D	\$19.85	\$19.66	\$19.53	\$19.52	\$19.15	\$17.41	\$17.36	
	1	\$19.86	\$19.67	\$19.54	\$19.52	\$19.16	\$17.41	\$17.37	

#### Performance Profiles

Т \$20.08

Number of Properties

Percent Leased

LifeStage Investment Style

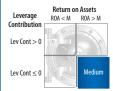
Square Feet/Units/Rooms/Acres

Weighted-Average Lease Term Remaining

Weighted-Average Shares Outstanding

\$19.86

#### **Operating Performance**



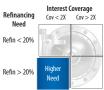
The REIT's recent 12-month average return on assets is above the median ROA for all NTRs for the previous four quarters. At its current cost of debt and level of borrowing, its use of debt is not contributing to increased returns for shareholders.

\$19 54

\$19 52

#### **Financing Outlook**

\$19.16



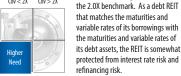
# The interest coverage ratio is below

Not Applicable

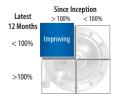
Debt & Equity

10,116,388

Maturing



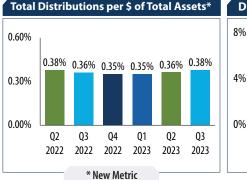
## **Cumulative MFFO Payout**



The REIT has not vet reached full coverage of cash distributions and the MFFO payout ratio is above 100% since inception, but the last 12 months shows full coverage of cash distributions, a positive trend. If the 12-month trend continues, the cash distribution rate can be maintained.

Summary: The REIT's return on assets over the past four quarters was 6.94%, above the median for nontraded REITs over the last four quarters of 5.02%. It had a negative leverage contribution due to its weighted average cost of debt of 7.80% and 67.8% debt ratio. 100% of the debt carries variable rates with 0% maturing before 2025, but as a REIT that matches the maturities and variable rates of its borrowings with its debt assets, it is protected from interest rate and refinancing risk. The REIT's YTD 2023 interest coverage ratio at 1.3X is below the 2.0X benchmark. Blue Vault estimates that the REIT has paid 104% of MFFO in cash distributions, excluding DRIP, since inception, and 77% over the past four quarters.

Histor	ical Dis	tributio	on				Tota	al Distri	ibι
8.00%		() A D I	let of Fees	) A _ D I	A T D I	ATDI	0.60%	6	
4.00%	T	A T D .	ATU			A I C	0.30%	6	6 C
0.00%	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023			
A	5.93%	5.97%	5.97%	6.08%	6.08%	6.08%	0.00%	6	
T	5.31%	5.34%	5.34%	5.47%	5.48%	5.53%	0.007	0Q2	
D	6.11%	6.15%	6.15%	6.28%	6.28%	6.30%		2022	
I	6.36%	6.40%	6.41%	6.53%	6.53%	6.53%		2022	





Q4

2022

New Metric

Q2

2022

Q3

2022

Q1

2023

Q2

2023

Q3

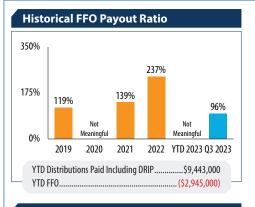
2023

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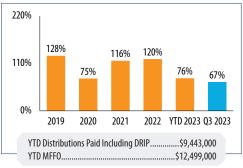
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# **InPoint Commercial Real Estate Income**

Nontraded REIT Industry Review: Third Quarter 2023



## Historical MFFO Payout Ratio





Variable, 100%	
Debt to Total Assets Ratio	67.8%
Total	\$548.9 Million
Fixed	\$0.0 Million
Variable	\$548.9 Million
Avg. Wtd. Rate	7.80%
Loan Term	< 2 - 5 Years

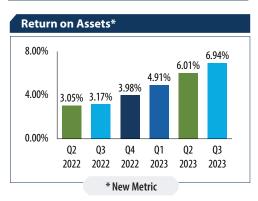
# Debt Repayment Schedule 100.0% 96.3% 50.0% 0.0% 0.0% 0.0%

2025

2026

2023 2024

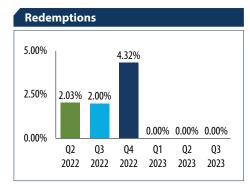
2027 2028+



# **CLOSED REIT**

LifeStage<sup>™</sup>: Maturing

# **BLUE** VAULT





## **Contact Information**

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	oint Commercial Real Estate Income, Inc. 1 Butterfield Road
	Brook, IL 60523
800	-826-8228

#### Total Assets (\$ Million)\*



- Source of Distributions, Trends and Items of Note
- The Company's objective is to originate, acquire and manage an investment portfolio of CRE debt that is diversified based on the type and location of the underlying collateral.
- As of September 30, 2023, the Company's investment portfolio consisted of \$768.745 million in commercial mortgage loans held for investment.
- During September 2023, the Company sold the Renaissance O'Hare for net proceeds of \$12.0 million and recorded a gain of \$0.2 million on the sale. The Company had recorded an impairment loss of \$6.9 million on the property in the second quarter of 2023 when it entered into the sale agreement, resulting in a total net loss of \$6.7 million on the property.
- In light of the pace of fundraising in the Second Public Offering and the amount of monthly redemption requests pursuant to the SRP, which are currently in excess of such fundraising, on January 30, 2023, the Board unanimously approved, effective immediately, the suspension of the operation of the SRP. In connection with such suspension, the Board has also unanimously approved the suspension of the sale of shares in the primary portion of the public offering, effective immediately, and the suspension of the sale of shares pursuant to the DRP, effective as of February 10, 2023.

- The Company uses modified funds from operations ("MFFO") as defined by the Institute for Portfolio Alternatives ("IPA").
- For the nine months ended September 30, 2023, distributions to holders of common stock totaled \$9.358 million, including \$0.085 million in shares reinvested through the DRIP. Over the same time period, cash flows from operating activities totaled \$12.326 million. During the nine months ended September 30, 2023, 100% of the distributions were paid from cash flows from operating activities generated during the period.

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