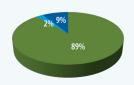


# Ares Industrial Real Estate Income Trust, Inc.

**Total Assets** \$7,375.5 Million Real Estate Assets \$6,535.3 Million \$16.4 Million \$161.6 Million Securities Other

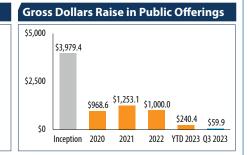


Cash to Total Assets Ratio	0.2%
Asset Type	Industrial
Number of Properties	253 Properties
Square Feet/Units/Rooms/Acres	53.171 Million Square Feet
Percent Leased	94.7%
Weighted-Average Lease Term Remaining	4.1 Years
LifeStage	Growth
Investment Style	Core
Weighted-Average Shares Outstanding	309,329,000

\$662.2 Million

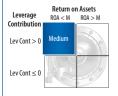
Formerly Known As	Black Creek Industrial REIT IV, Inc.
Initial Offering Date	February 18, 2016
Anticipated Offering Close Date	Perpetual
Most Recent Price per Share (as of Dec. 1, 2023)	(I) \$13.60, (T) \$14.24, (D) \$13.60
Reinvestment Price per Share	(I,T,D) \$13.60
Selling Commission	(I) 0.00%, (T) 2.00%, (D) 0.00%
Dealer-Manager Fee	(I) 0.00%, (T) 2.50%, (D) 0.00%
Distribution Fee	(I) 0.00%, (T) 0.85%, (D) 0.50%

#### **Historical NAVs** I T D I T D \$9.00 \$0.00 Q1 2022 Q3 2022 Q4 2022 Q1 2022 Q2 2023 Q3 2023 04 2021 02 2022 \$12.5007 \$14.4934 \$15.2635 \$15.3806 \$15.2644 \$14.9908 \$14.4381 \$13.7232 \$12.5007 \$14.4934 \$15.3806 \$15.2644 \$14,9908 \$13.7232 \$15.2635 \$14.4381 \$12.5007 \$14.4934 \$15.2635 \$15.3806 \$15.2644 \$14.9908 \$14.4381 \$13.7232



# **Performance Profiles**

# **Operating Performance**



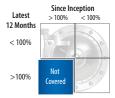
The REIT's recent 12-month average return on assets is below the median ROA for all NTRs for the previous four quarters. At its current cost of debt and level of borrowing, its use of debt is contributing to increased returns for shareholders.

### **Financing Outlook**



The REIT's interest coverage ratio is below the 2.0X benchmark but the REIT does not have over 20% of debt maturing within two years or at unhedged variable rates. The REIT does not face an immediate need to refinance a significant portion of its debt, but may need to increase earnings to provide lenders with sufficient interest coverage.

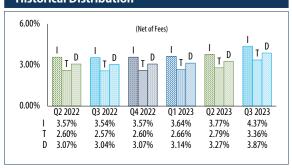
# **Cumulative MFFO Payout**



The REIT has not achieved a level of MFFO in excess of cash distributions since inception and the latest 12-month results indicate cash distributions exceed MFFO, a trend which must be eventually reversed for distribution sustainability. MFFO since inception and over the last 12 months

The REIT's return on assets for the last four quarters was 4.72%, below the median ROA for all nontraded REITs for the previous four quarters of 5.02%. The REIT's leverage contribution was positive, due to the weighted average interest rate on debt of 3.93% and 44.7% debt ratio. 1.2% of the REIT's debt matures before 2025, and 11.5% is at unhedged variable rates, indicating low refinancing need, and some interest rate risk. Its YTD 2023 interest coverage ratio at 1.5X was below 2.0X benchmark. Cumulative MFFO since inception was 2,683% and for the last four quarters was 150%.

# **Historical Distribution**



#### Total Distributions per \$ of Total Assets\*



#### **DRIP to Total Distributions Ratio\***



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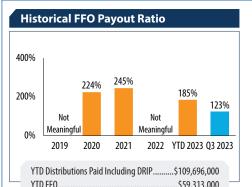
# Ares Industrial Real Estate Income Trust, Inc.

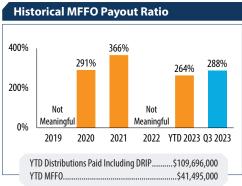
Nontraded REIT Industry Review: Third Quarter 2023

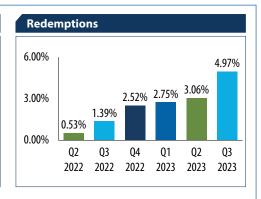
# LifeStage™: Growth

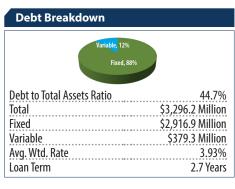
OPEN REIT

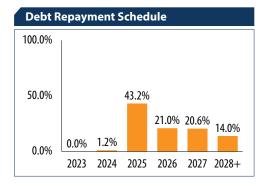


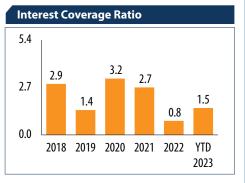


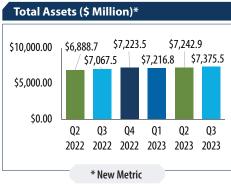


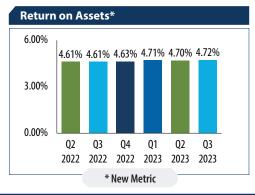












# www.areswmresources.com/investment-solutions/AIREIT Ares Industrial Real Estate Income Trust Inc. One Tabor Center, 1200 17th Street, Suite 2900 Denver, CO 80202 1-800-637-3402

**Contact Information** 

## Source of Distributions, Trends and Items of Note

- As of September 30, 2023, the Company directly owned and managed a real estate portfolio that included 253 industrial buildings totaling approximately 53.2 million square feet located in 29 markets throughout the U.S., with 433 customers, that was 94.2% occupied (94.7% leased) with a weighted-average remaining lease term (based on square feet) of approximately 4.1 years.
- As of September 30, 2023, the Company had debt security investments
  designated as available-for-sale securities with a fair value of \$58.1 million
  and two debt-related investments comprised of floating-rate senior loans
  with an aggregate commitment of up to \$174.8 million.
- During the nine months ended September 30, 2023, the Company acquired four industrial buildings for a total purchase price of \$128.886 million.
- The estimated NAV was \$13.72 per share as of September 30, 2023 compared to \$14.44 per share as of June 30, 2023 .
- As of September 30, 2023, the Company had 24 outstanding derivative

- instruments with a total notional amount of \$2.3 billion.
- The Company did not report MFFO for Q3 2023 in the 10-Q. The MFFO reported above was estimated by Blue Vault based on IPA Guidelines and adjustments provided by the Company.
- For the nine months ended September 30, 2023, the Company paid gross distributions, including distribution fees, totaling \$133.610 million, consisting of \$47.599 million paid in cash to common stockholders and \$3.580 million paid in cash to OP unitholders and \$63.560 million reinvested in shares. Approximately 52.4% of the total gross distributions were paid from cash flows from financing activities and 47.6% were funded with proceeds from shares issued pursuant to the distribution reinvestment plan.

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