

Ares Real Estate Income Trust, Inc.

Total Assets \$4,486.5 Million

Real Estate Assets \$4,253.5 Million

Cash \$14.5 Million

Securities \$0.0 Million

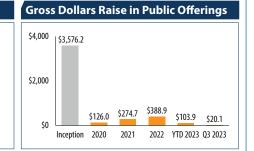
Other \$218.5 Million



Cash to Total Assets Ratio	0.3%
Asset Type	Diversified
Number of Properties	95 Properties
Square Feet/Units/Rooms/Acres	19.6 Million Square Feet
Percent Leased	95.2%
Weighted-Average Lease Term Remaining	4.7 Years
LifeStage	Stabilizing
Investment Style	Core
Weighted-Average Shares Outstanding	266,487,000

Formerly Known As	Black Creek Diversified Property Fund Inc.
Initial Offering Date	January 27, 2006
Offering Close Date	Perpetual
Most Recent Price per share (As of December	er 1, 2023)(D, I, E) \$8.21, (S, T) \$8.49
Reinvestment Price per Share (All Classes)	(D, I, E, S, T) \$8.21
Selling Commission	. (D) 0.00%, (I) 0.00%, (S) 3.50%, (T) 3.00%
Dealer-Manager Fee	. (D) 0.00%, (I) 0.00%, (S) 0.00%, (T) 0.50%
Distribution Fee	. (D) 0.25%, (I) 0.00%, (S) 0.85%, (T) 0.85%

\$10.00 \$8.17 \$8.69 \$8.86 \$8.89 \$8.82 \$8.63 \$8.39 \$8.22 \$5.00 Q42021 Q1 2022 Q2 2022 Q3 2022 Q4 2022 Q1 2023 Q2 2023 Q3 2023

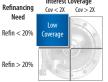


Performance Profiles

Operating Performance Return on Assets ROA < M ROA > M ROA > M Medium ROA > M

The REIT's recent 12-month average return on assets is below the median ROA for all NTRs for the previous four quarters. At its current cost of debt and level of borrowing, its use of debt is contributing to increased returns for shareholders.

Financing Outlook



The REIT's interest coverage ratio is below the 2.0X benchmark but the REIT does not have over 20% of debt maturing within two years or at unhedged variable rates. The REIT does not face an immediate need to refinance a significant portion of its debt, but may need to increase earnings to provide lenders with sufficient interest coverage.

Cumulative MFFO Payout



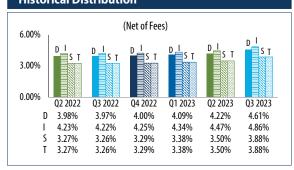
The REIT has achieved full coverage of cash distributions with MFFO exceeding cash distributions since inception, but the most recent 12-month results show cash distributions in excess of MFFO, a negative trend. If the most recent 12-month trend does not improve, distribution levels cannot be maintained.

Summary:

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The REIT's return on assets for the last four quarters was 5.01%, just below the median ROA for all nontraded REITs in the prior four quarters of 5.02%. It had a positive leverage contribution due to its 4.25% average cost of debt and 40.1% debt ratio. About 7.2% of the REIT's debt matures before 2025 and 14% is at unhedged variable rates, indicating low refinancing need and low interest rate risk. The REIT's YTD 2023 interest coverage ratio at 1.3X is below the 2.0X benchmark. Since inception the REIT has paid out an estimated 63% of estimated MFFO in cash distributions, excluding DRIP proceeds, and this rate was 105% for the last four quarters.

Historical Distribution



Total Distributions per \$ of Total Assets*



* New Metric



* New Metric

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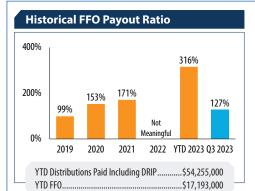
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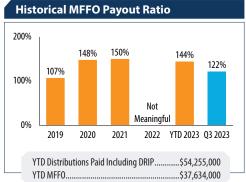
Nontraded REIT Industry Review: Third Quarter 2023

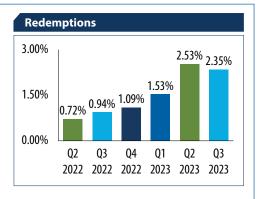
OPEN REIT

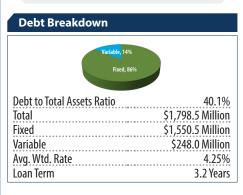
LifeStage™: Stabilizing

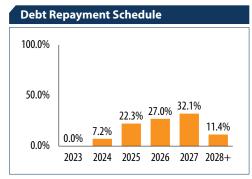


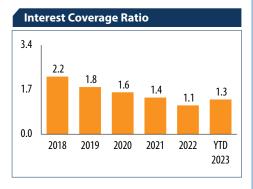


















Contact Information

Source of Distributions, Trends and Items of Note

- The Company currently operates in five reportable segments: office properties, retail properties, residential properties, industrial properties, and investments in real estate debt and securities.
- As of September 30, 2023, the real property portfolio consisted of 95 properties, totaling approximately 19.6 million square feet located in 33 markets throughout the U.S. The company also owned, either directly through its unconsolidated joint venture partnerships or indirectly through other entities owned by its unconsolidated joint venture partnerships, one residential property, 161 net lease properties and 10 data center investments.
- During the three months ended September 30, 2023, the Company acquired one industrial and two residential properties for an aggregate contractual purchase price of \$215.0 million.
- As of September 30, 2023, the Company had 18 outstanding and 17 effective derivative instruments with a total notional amount of \$1.157 billion.
- The REIT calculates its leverage for reporting purposes as the outstanding principal balance of its borrowings less cash and cash equivalents divided by the fair value of real property, net investments in unconsolidated joint venture partnerships, investments in real estate-related securities and debt-related investments not associated with the DST Program (determined in accordance with the valuation procedures). Based on this methodology, its leverage was 34.1% as of September 30, 2023.
- The Company did not report MFFO for Q3 2023 in the 10-Q. The YTD MFFO reported above was estimated by Blue Vault based on IPA Guidelines and adjustments provided by the Company.
- For the nine months ended September 30, 2023, the company declared gross distributions totaling \$76.143 million, consisting of \$30.143 million common stock distributions paid in cash, \$17.232 million in other cash distributions, \$24.414 million reinvested in shares, and \$4.354 million in distribution fees. Approximately, 23.3% were funded with cash flows from operating activities, 44.6% of the total gross distributions were paid from borrowings, and 32.1% were funded with proceeds from shares issued pursuant to the distribution reinvestment plan.

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