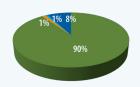


# JLL Income Property Trust, Inc.

Total Assets \$5,207.3 Million
Real Estate Assets \$4,691.9 Million
Cash \$65.5 Million

Securities \$42.0 Million
Other \$407.9 Million

Cook to Total Assats Datis



Cash to lotal Assets Katlo	1.3%
Asset Type	Diversified
Number of Properties	123 Properties
Square Feet/Units/Rooms/Acres	23.825 Million Square Feet
Percent Leased	97.0%
Weighted-Average Lease Term Remaining	Not Available
LifeStage	Stabilizing
Investment Style	Core
Weighted-Average Shares Outstanding	241,282,587

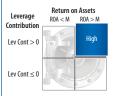
Initial Offering Date	October 1, 2012
Offering Close Date	Perpetual
Price per Share (As of October 31, 2023)	(A) \$13.40, (M) \$13.04
Reinvestment Price per Share	(A) \$13.01, (M) \$13.04
Selling Commission	(A) 3.00%, (M) 0.00%
Dealer-Manager Fee (Trailing)	(A) 0.85%, (M) 0.30%
Distribution and Stockholder Servicing Fee	(A) 0.00%, (M) 0.00%

#### **Historical NAVs** A M A M A M A M A M A M AMA M \$16.00 \$8.00 \$0.00 Q4 2021 Q1 2022 Q2 2022 Q3 2022 Q4 2022 Q2 2023 Q3 2023 Q1 2023 \$13.56 \$14.73 \$14.85 \$14.90 \$14.37 \$13.76 \$13.08 \$13.32 Α \$13.58 \$14.88 \$14.76 \$14.93 \$14.39 \$13.78 \$13.34 \$13.10



### **Performance Profiles**

### **Operating Performance**



The REIT's recent 12-month average return on assets is above the median ROA for all NTRs for the previous four quarters. At its current cost of debt and level of borrowing, its use of debt is contributing to increased returns for shareholders.

# Financing Outlook



More than 20% of REIT's debt must be repaid within two years or is unhedged variable rates, and interest coverage is below the 2.0X benchmark. The REIT may face difficulties in refinancing its borrowings, interest rate risks from increasing rates, and needs to increase earnings to reassure lenders.

# **Cumulative MFFO Payout**

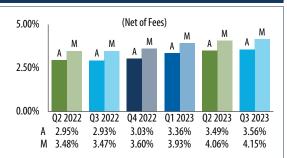


Cumulative MFFO since inception exceeds the cumulative cash distributions to common shareholders, indicating the REIT has fully funded cash distributions from its real estate operations. At the current distribution rate and level of modified funds from operations, trends suggest the distributions can be maintained.

Summary:

The REIT's return on assets was 5.10% for the last 12 months, above the median ROA for all nontraded REITs over the previous four quarters of 5.02%. It had a positive leverage contribution with its average cost of debt of 4.41% and 36.6% debt ratio. About 1.0% of the REIT's debt matures before 2025 and 22.4% was at unhedged variable rates, indicating minor refinancing need but some interest rate risk. Its YTD 2023 interest coverage ratio at 1.1X was below the 2.0X benchmark. Since inception the REIT has paid out 45% of estimated AFFO in cash distributions excluding DRIP proceeds, and this rate was 42% over the last four quarters, a sustainable cash payout ratio.

### **Historical Distribution**



### Total Distributions per \$ of Total Assets\*



### **DRIP to Total Distributions Ratio\***



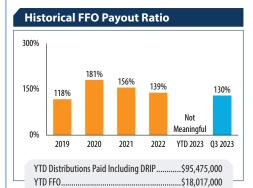
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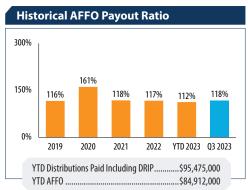
# **JLL Income Property Trust, Inc.**

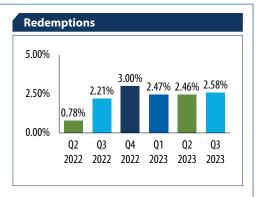
Nontraded REIT Industry Review: Third Quarter 2023

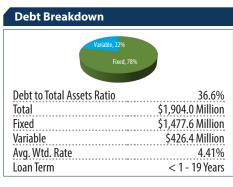
# OPEN REIT LifeStage™: Stabilizing

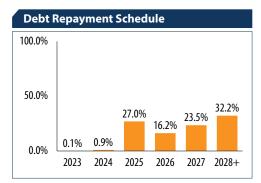




















## Source of Distributions, Trends and Items of Note

- On October 1, 2022, the Company changed its name from Jones Lang LaSalle As of September 30, 2023, the Company had entered into Interest Rate Income Property Trust, Inc. to JLL Income Property Trust, Inc.
- As of September 30, 2023, the REIT owned interests in a total of 137 properties and over 4,400 single-family rental houses located in 27 states. The Company consolidated 123 properties, including 61 industrial, 24 office, 14 retail, 23 residential, and one parking garage. As of September 30, 2023, the properties were 97% occupied.
- During the nine months ending September 30, 2023, the Company acquired 86 single family homes in the Single-Family Rental Portfolio II for approximately \$30,040. The acquisitions were funded with cash on hand.
- On April 20, 2023, the Company acquired Louisville Logistics Center, a 1,043,000 square foot industrial property located in Shepherdsville, Kentucky for approximately \$81.5 million. The acquisition was funded with cash on hand and a draw on its Revolving Credit Facility.

- Swaps to hedge variable rate debt with a total notional amount of \$300 million and an Interest Rate Collar with \$300 million notional amount.
- As of September 30, 2023, the Company had raised gross proceeds of over \$5.180 billion from its public and private offerings and private share sales since 2012.
- The Company did not report MFFO for Q3 2023 in the 10-Q. The Company reports Adjusted Funds from Operations (AFFO) rather than Modified Funds from Operations (MFFO) as defined by the Institute for Portfolio Alternatives (IPA).
- For the nine months ended September 30, 2023, the REIT paid distributions in the amount of \$95.475 million, including \$60.918 million reinvested via DRIP. The Company funded 92% of distributions from cash flows from operating activities, and the rest from cash flows from financing activities.

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