#### EX-99.1 2 ex9912021stockholdermeetin.htm EX-99.1 STOCKHOLDER MEETING PRESENTATION



2021 Annual Meeting of Stockholders | Janice Walker, Chief Operating Officer

Hines Global Income Trust, Inc.

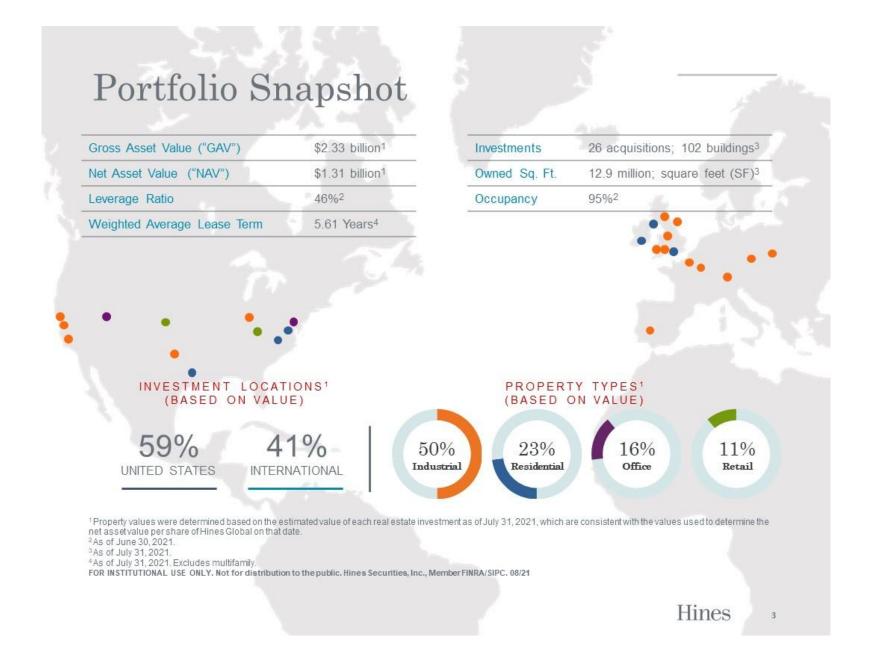


### Fund Overview

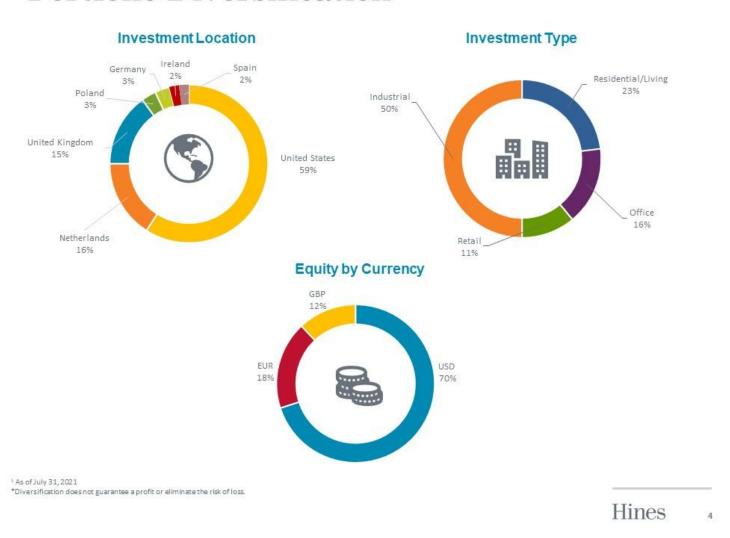
#### Income-focused vehicle seeking steady NAV growth

#### Construct a portfolio of well-located institutional quality, income-oriented real estate investments **OBJECTIVES** Diversify by product type and geography Provide consistent income, capital preservation, and modest value growth Provide investors with attractive risk-adjusted returns via investments in high quality **FUND VISION** commercial real estate with scale and global diversification Global investment mandate widens opportunity set INVESTMENT Open-end structure allows more optionality for portfolio management and disposition THESIS timing relative to finite life fund & Utilize Hines' proprietary research framework for submarket and sector selection STRATEGY Hines' vertical integration provides local expertise for strong execution and value creation

"Hines Global Income Trust, Inc. ("Hines Global") may not achieve its objectives and investors may not realize the potential benefits listed. The availability and timing of distributions Hines Global may pay is uncertain and cannot be assured. Distributions have exceeded earnings. Diversification does not guarantee a profit or eliminate the risk of loss.



### Portfolio Diversification<sup>1</sup>



# NAV & Distribution History<sup>1</sup>



Monthly valuations commenced as of Jan. 31, 2018

Past performance cannot guarantee comparable future results.

Please see Hines Global's prospectus supplement, filed with the Securities and Exchange Commission on August 17, 2021, for additional information concerning the methodology used to determine, and the limitations of, the NAV per share as of July 31, 2021. Please see Hines Global's Annual Report on Form 10-K for the years ended December 31, 2020, December 31, 2019, and December 31, 2018, as well as Hines Global's Current Reports on Form 8-K for additional information concerning the NAV per share determined as of prior dates.

<sup>2</sup>This figure was not determined based on an independent a ppraisal of Hines Global's assets. Rather, it represents the "net investment value," which was equal to the \$10.00 per share offering price in effect at that time, as arbitrarily determined by Hines Global's board of directors, net of the applicable selling commissions, dealer manager fees and issuer costs.

The grossannualized distribution rate is calculated as the gross distribution rate declared for the applicable month multiplied by 12, and assumes the rate is maintained for one year. The timing and amount of distributions will be determined by Hines Global's board of directors, in its discretion, and may vary from time to time. Distributions cannot be guaranteed. Hines Global's observed in the solid properties of the solid properties of th

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## Portfolio Update



#### Performance Update

- \$1.45 billion raised through July 2021 (~\$254 million YTD through July 31st)
- Posted a positive total return 79 out of the past 82 months
- Consistently declared gross monthly distribution of \$0.052 per share (\$0.625 per annum) since January 2019 (annualized yield of 6.10% on July 2021 NAV)<sup>1</sup>



#### Notable Milestones

- Added two new members to the Hines Global Income Trust Board Dr. Ruth Simmons and Ms. Laura Hines-Pierce
- Up-sized fund level credit facility securing commitments up to \$725 million, extending term and reducing pricing
- Increased NAV to \$10.25 as of July 2021



#### **Acquisition & Pipeline Activity**

- Increased portfolio GAV by over 20% to \$2.30B with the addition of ~\$425M in GAV across sectors
- Underwrote, reviewed and submitted offers on 24 opportunities across 6 countries totaling ~\$1.75 billion in GAV
- Currently, in exclusivity on five assets across five different countries for a combined \$225M²

The availability and timing of distributions Hines Global may pay is uncertain and cannot be assured. Distributions have exceeded earnings. Some or all of Hines Global's distributions have been and may continue to be paid at least partially from sources such as proceeds from Hines Global Income Trust's offerings, cash advances by Hines Global's Advisor, HGIT Advisors LP, cash resulting from a waiver or deferral of fees and/or proceeds from the sale of assets. Hines Global has not placed a cap on the amount of distributions that may be paid from any of these sources. If Hines Global continues to pay distributions from sources other than cash flow from operations, Hines Global will have less funds available for the acquisition of properties, and investors' overall return may be reduced. Distributions generally are automatically reinvested unless an investor opts out. However, automatic reinvestment is not permitted in certain states or by certain broker dealers.

<sup>2</sup>There can be no assurances that these acquisitions will be completed.

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# Performance Summary

As of July 31, 20211

#### **Current Share Classes**

	1 Year	3 Year	ITD <sup>2</sup>
Class I	11.08%	7.59%	8.07%
Class D	10.80%	7.33%	7.80%
Class S (No Sales Load)	9.98%	6.53%	7.00%
Class S (With Sales Load)3	6.09%	5.27%	5.95%
Class T (No Sales Load)	9.98%	6.53%	7.00%
Class T (With Sales Load)3	6.09%	5.27%	5.95%

#### Legacy Share Classes

	1 Year	3 Year	5 Year	ITD <sup>2</sup>
Class AX (No Sales Load)	11.08%	7.59%	9.15%	8.55%
Class AX (With sales load)	N/A	N/A	6.69%	6.75%
Class TX (No Sales Load)	9.98%	6.53%	8.07%	7.89%
Class TX (With Sales Load)	N/A	N/A	6.84%	6.84%
Class IX (No Sales Load)	10.80%	7.33%	N/A	7.65%
Class IX (With Sales Load)	N/A	N/A	N/A	7.45%

<sup>1</sup> Based on changes in NAV for the periods presented as of July 31, 2021.

<sup>&</sup>lt;sup>2</sup> Inception to date ("ITD") returns are annualized. Returns are annualized by multiplying the ITD return by twelve months, divided by the number of months outstanding for the applicable share class. The inception date for the current share classes is December 6, 2017. The inception dates for the Class AX, TX, and IX shares are October 1, 2014, September 1, 2015, and May 1, 2017, respectively.

 $<sup>^{\</sup>rm 3}$  Assumes payment of the full upfront 3.5% sales charge at initial subscription.

## Current Portfolio<sup>1</sup>

Total Domestic Portfolio GAV: \$1.37 Billion

OFFICE 2 Assets

DOMESTIC

INDUSTRIAL 5 Assets









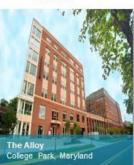




MULTIFAMILY 3 Assets

RETAIL 2 Assets











■ OFFICE ■ INDUSTRIAL ■ MULTIFAMILY ■ RETAIL □ 2021 ACQUISITION

1Data as of July 31, 2021

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### Current Portfolio<sup>1</sup>

Total International Portfolio GAV: \$960 Million

Łódź Urban Logistics

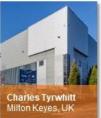
#### INTERNATIONAL



Maintal Logistics Frankfurt, Germany









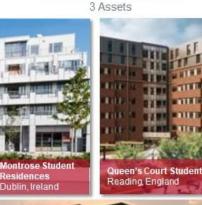






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STUDENT HOUSING





Data as of July 31, 2021

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■ OFFICE ■ INDUSTRIAL ■ MULTIFAMILY ■ RETAIL ■ STUDENT HOUSING

# 2021 Investment Activity

Four strategic acquisitions totaling \$425M in GAV across the industrial, data center and office sectors



5301 Patrick Henry







TYPE	
ACQ. DATE	
GAV 1	
CAP RATE <sup>2</sup>	
SIZE	
LEASED	_
WALT <sup>3</sup>	

Santa Clara, CA
Other (Data Center)
February 2021
\$68.4M
5.4%
129,199 SF
100%
5.0 Yrs.

1015 Half Street Washington, DC		
	Office	
	May 2021	
	\$215.7M	
4.5%	(5.6% stabilized)	
	396,344 SF	
	95%	
	6.5 Yrs.	

900 Patrol Road Jeffersonville, IN		
lr	ndustrial (Warehouse	
	May 2021	
	\$99.2M	
	5.5%	
	1,015,740 SF	
	100%	
	6.3 Yrs.	

Miramar Industrial San Diego, CA		
Indust	trial (Warehouse)	
	June 2021	
	\$40.8M	
	5.2%	
	161,168 SF	
	89%	
	2.8 Yrs.	

GAV as of 7/31/2021, 2021 acquisitions are reflected at purchase price.

<sup>&</sup>lt;sup>2</sup> Cap rate as of acquisition date. The estimated gong-in capitalization rate, or "cap rate," is determined by dividing the projected property revenues in excess of expenses for the first fiscal year by the net purchase price (excluding closing costs and taxes). Property revenues in excess of expenses includes all projected operating revenues (rental income, tenant reimbursements, parking and any other property-related income) less all projected operating expenses (property operating and maintenance expenses, property taxes, insurance and property management fees). The projected property revenues in excess of expenses includes assumptions which may not be indicative of the actual future performance of the property, including the assumption that the current tenant will perform under its lease agreement during the next 12 months.

<sup>3</sup> Weighted average lease term as of 7/31/2021,

# Looking Forward

- Thematic investing
- · Global diversification
- Alpha creation



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# Cautionary Statement Regarding Forward-Looking Statements

Statements in this presentation, including but not limited to intentions, beliefs, expectations or projections relating to distributions, capitalization rates, occupancy levels at Hines Global Income Trust's properties, and Hines Global Income Trust's investment strategies and objectives are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on current expectations and assumptions with respect to, among other things, future economic, competitive and market conditions and future business decisions that may prove incorrect or inaccurate. Forward-looking statements are based on expectations, forecasts and assumptions that involverisks and uncertainties that could cause actual outcomes and results to differ materially. These risks and uncertainties include, without limitation:

\*the ability of Hines Global Income Trust to maintain the current level of distributions; and

\*the risk that Hines Global Income Trust is unable to attract new tenants or existing tenants vacate or fail to renew their leases.

While forward-looking statements reflect Hines Global Income Trust's good faith beliefs, they are not guarantees of future performance. Each forward-looking statement speaks only as of the date of the particular statement, and Hines Global Income Trust undertakes no obligation to publicly update or revise any forward-looking statements. You are cautioned not to place undue reliance on any forward-looking statements included in this presentation.