EFFECTIVE REIT

# Nontraded REIT Industry Review: Third Quarter 2012



## **Cole Corporate Income Trust, Inc.**

Total Assets	\$120.1 Million
Real Estate Assets	\$97.2 Million
Cash	\$21.7 Million
Securities	\$0.0 Million
Other	\$1.2 Million

\$96.5

YTD

2012 2012

\$13.5

\*Includes reinvested distributions (in millions)

YTD Distributions/YTD FFO:NOT MEANINGFUL

**Emerging LifeStage Ranges** 

YTD Distributions Paid:...\$1,999,629

YTD FFO: .....(\$117,032)

0.0% 0.0% 0.0% 0.0%

2012 2013 2014 2015 2016 2017+

0.00% 0.00% 0.00% 0.00% 0.00%

2011 2011 2012 2012 2012

Q4 Q1 Q2

Debt Repayment Schedule

\$42.7

03

86%

80.8%

19.2%

03

Gross Dollars Raised\*

\$110.0

Inception 2011

Year to Date FFO Payout Ratio

\$150.0

\$75.0

\$O

FFO Payout Ratio:

NM

100%

50%

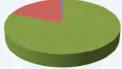
0%

1.0%

0.5%

0% 03

Redemptions



Cash to Total Assets Ratio:	
Asset Type:	
Number of Properties:	6
Square Feet / Units / Rooms / Acres:	
Percent Leased:	
LifeStage	Emerging
Investment Style	Core

**Current Distribution** 

6.40%

5.21%

600%

300%

0%

**Current Debt Ratio** 

18.6%

Lease Expirations

2011

YTD

2012

Debt to Total Assets Ratio: ... 18.6%

Emerging LifeStage Rang

65.2%

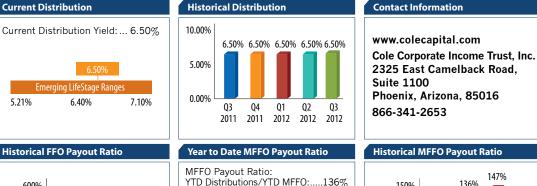
03

2012

82.8%

#### Initial Offering Date: .....February 10, 2011 Number of Months Fundraising: .....19 Anticipated Offering Close Date: .....February 10, 2014 Current Price per Share: .....\$10.00 Reinvestment Price per Share: ......\$9.50

### **Historical Price** \$30 \$20 \$10.00 \$10.00 \$10 \$0 03 2012 2011



MFFO Payout Ratio: YTD Distributions/YTD MFFO:136%				
	NOT REPORTED		136%	

#### Emerging LifeStage Ranges 70% 104% 189%

YTD Distributions Paid:... \$1,999,629 YTD MFFO: ..... \$1,474,031 \*BVP Adiusted-See Notes Company reported

Debt Breakdown	

Total:	\$22.4 Million
Fixed:	\$22.4 Million
Variable:	\$0.0 Million
Avg. Wtd. Rate:	4.62%

Term: ..... 4.3 yrs

#### 147% 136% 150% 66% 75% 0% 2011 YTD 03 2012 2012



### **Trends and Items of Note**

During the nine months ended September 30, 2012, the Company acquired three commercial properties for an aggregate purchase price of 64.6 million

The cash to total assets ratio of 18.6% declined significantly compared to the second quarter ratio of 49.1%. The Company's interest coverage ratio of 3.0 as of Q3 2012 improved from 2.4 in 2Q 2012 and is better than the median for Emerging LifeStage REITs.

The Company did not report MFFO for Q3 2012. The MFFO Payout Ratios reported above were estimated by Blue Vault Partners based on the IPA Guidelines.

See additional notes on page 97 for information regarding the source of distributions

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