EFFECTIVE REIT

Nontraded REIT Industry Review: Third Quarter 2014



Inland Real Estate Income Trust, Inc.

Asset Type: Number of Properties: Square Feet / Units / Rooms / Ac Percent Leased: Weighted Average Lease Term Re LifeStage: Investment Style:	258.4 Million 122.1 Million .\$0.0 Million	Initial Offering Date: Offering Status Number of Months Fundraising: Anticipated Offering Close Date: Current Price per Share: Reinvestment Price per Share: Historical Price	Initial 23 October 18, 2014 \$10.00
Operating Performance	Financing Outlook	: Cumulative MFFO Payout	: Summary
Leverage Contribution Lev Cont > 0 Return on Assets No.<1	Refinancing its borrowings or interest rate risk from increasing rates, but earnings currently provide coverage of interest expense.	Litest 12 Month 200% 200% 200% 200% 200% 200% 200% 200	The REIT's return on assets for the last four quarters was 4.87%, above the yield on 10.Year Treasuries of 2.64%, providing additional returns to shareholders. It had a positive leverage contribution due to its estimated average cost of debt of 2.69%, and 31% debt ratio. About 8% of the REIT's debt matures within two years and 67% is at unhedged variable rates, indicating low refinancing needed but potential interest rate risk. Its interest coverage ratio for the last four quarters at 3.6X is above the 2.0X benchmark. Since inception the REIT has paid out 74% of estimated MFP in cash distributions excluding DRP proceeds, and this rate was just 58% over the last four quarters, a sustainable cash payout ratio.
Gross Dollars Raised*	Historical Distribution	Historical FFO Payout Ratio	Historical MFFO Payout Ratio
Redemptions	Debt Breakdown	Debt Repayment Schedule	Interest Coverage Ratio
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Debt to Total Assets Ratio: .30.9% Total: \$127.1 Million Fixed: \$41.4 Million Variable: \$85.7 Million Avg. Wtd. Rate: 2.69% Loan Term: 1 – 15 yrs	100% 50% 0% 0.0% 2014 2015 2016 2017 2018 2019+	5.0 2.5 0 <u>MEANINGFUL</u> 2012 2013 YTD 2014

Source of Distributions, Trends and Items of Note

• During 3Q 2014 the Company acquired two properties for \$46.1 million.

The Company announced that it entered into an agreement to purchase 16 properties together known as the Kite Portfolio, from Kite Realty Group, Inc. for an aggregate purchase price of approximately \$338 million, plus closing costs. Publix, a tenant leasing approximately 57% of the total gross leasable area of the Eastside Junction property, has exercised its right of first offer to purchase the property. As a result, the Company will not acquire Eastside Junction, which will reduce the aggregate purchase price of the Kite Portfolio by approximately \$12.3 million.

- In connection with the anticipated acquisition, the Company also disclosed that it expected to pay its Business Manager an acquisition fee of approximately \$5.1 million based on the aggregate purchase price. The Business Manager has determined to permanently waive such acquisition fee on this transaction.
- The REIT's Cash to Total Assets ratio increased to 29.7% as of 3Q 2014 compared to 21.2% as of 3Q 2013.
 The REIT's Debt to Total Assets ratio decreased to 30.9% as of 3Q 2014 compared to 41.0% as of 3Q 2013.
 The Company reports Modified Funds from Operations ("MFFO") as defined by the Investment Program

Association ("IPA"). • For the nine months ended September 30, 2014, the Company paid distributions of \$5,730,828 and de

 For the nine months ended September 30, 2014, the Company paid distributions of \$5,730,828 and declared distributions of \$6,872,233. For the nine months ended September 30, FFO was \$1,113,939 and MFFO was \$5,364,351 while cash flow from operations was \$2,232,801. On May 12, 2014, the Sponsor contributed \$500,000 and on August 4, 2014, the Sponsor contributed an additional \$140,000. For U.S. GAAP purposes, these funds have been treated as a capital contribution from the Sponsor, although the Sponsor has not received, and will not receive, any additional shares of common stock for this contribution.

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