**CLOSED REIT** 

## Nontraded REIT Industry Review: Third Quarter 2014



## **KBS Legacy Partners Apartment REIT, Inc.**

Asset Type: Number of Properties: Square Feet / Units / Rooms / Acro Percent Leased: Weighted Average Lease Term Re LifeStage: Investment Style:	387.8 Million \$24.5 Million .\$0.0 Million	Initial Offering Date: Anticipated Offering Close Date: Current Price per Share: Reinvestment Price per Share: Cumulative Capital Raised during Offering (including DRP) <b>Historical Price</b> 520 $510$ $520$ $510$	March 31, 2014 \$10.96 \$10.41
Operating Performance	Financing Outlook	Cumulative MFFO Payout	Summary
The REIT's recent 12-month average return on assets exceeds yields on 10-year Treasuries, indicating potential for positive risk-adjusted returns. At its current cost of debt and level of borrowing, its use of debt is contributing to increased returns for shareholders.	Refinancing Need         Interest Coverage Cover 20         Cover 20           Refin < 20%	Litest 3 100% < 100% 12 Months 100% 100% 100% 100% 100% 100% since inception, but the last 12 months shows full coverage of cash distributions with an MFFO payout ratio below 100% since inception, but the last 12 months shows full coverage of distributions, a positive trend. If the 12-month trend continues, the distribution rate can be maintained.	The REIT's return on assets over the last four quarters was 5.76%, well above the yield on 10. Year Treasuries of 2.64%, providing additional return to shareholders. It had a positive leverage contribution due to its average cost of debt of 3.30% and 69% debt ratio. Only 2.3% of the REIT's debt must be repaid within two years and none is at unhedged variable rates, indicating minimal refinancing need and no interest rate risk. Its interest coverage ratio over the last four quarters at 1.98% was just below the 2.0X benchmark. Since inception the REIT has paid out 101% of MFFO in cash distributions, excluding DRIP, and this rate was 75% over the last 12 months, showing a trend toward sustainability.
Contact Information	Historical Distribution	Historical FFO Payout Ratio	Historical MFFO Payout Ratio
www.KBS-CMG.com KBS Legacy Apartment REIT P.O. Box 219015 Kansas City, MO 64121-9015 866-584-1381	$\begin{bmatrix} 10.00\% \\ 5.00\% \\ 0$	250% 125% 0% Meximiseria 2011 2012 2013 YTD 03 2014 YTD Dist. Paid:\$9,606,000 2014 YTD FFO:\$6,342,000	580% 290% 0% MEANINGFUL 2011 2012 2013 2014 20
Redemptions	Debt Breakdown	Debt Repayment Schedule	Interest Coverage Ratio
1.0% 0.5% 0.22% 0% 0,22% 0,31% 0,39% 0,21% 0,34% 0,32% 0,21%	Debt to Total Assets Ratio:         .69.0%           Total:         \$292.4 Million           Fixed:         \$292.4 Million           Variable:         \$0.0 Million           Avg. Wtd. Rate:         3.30%           Loan Term:         3 – 38 yrs	100% 50% 0.4% 1.9% 2.0% 10.9% 24.7% 0% 0.4% 1.9% 2.0% 10.9% 0 2014 2015 2016 2017 2018 2019+	2.0 1.0 0 2012 2013 YTD 2014

• During 3Q 2014 the Company did not acquire or sell any properties.

 On October 1, 2014, the Company paid distributions of \$1.1 million, which related to distributions declared for daily record dates for each day in the period from September 1, 2014 through September 30, 2014. On November 3, 2014, the Company paid distributions of \$1.1 million, which related to distributions declared for daily record dates for each day in the period from October 1, 2014 through October 31, 2014.

 The primary offering price of \$10.96 per share of common stock was established by the board of directors on March 6, 2014, and effective on March 11, 2014. The \$10.96 primary offering price was determined based on the estimated value of assets less the estimated value of liabilities, or net asset value, divided by the number of shares outstanding, all as of December 31, 2013, with the exception of real estate properties, which were appraised as of January 31, 2014, and the adjustment for acquisition fees and closing costs incurred in connection with the acquisition of two real estate properties subsequent to December 31, 2013, which were included as a reduction to the net asset value.  In August 2014, the Company had exhausted \$1.5 million of funds available for redemptions. For the remainder of 2014, the Company will only be able to process Special Redemptions.

- The REIT's Cash to Total Assets ratio decreased to 5.8% as of 3Q 2014 compared to 9.3% as of 3Q 2013.
- The REIT's Debt to Total Assets ratio increased to 69.0% as of 3Q 2014 compared to 64.9% as of 3Q 2013.
- The Company uses modified funds from operations ("MFFO") as defined by the Investment Program Association ("IPA").
- For the nine months ended September 30, 2014, the Company paid aggregate distributions of \$9.606 million, including \$5.426 million of distributions paid in cash and \$4.180 million of distributions reinvested through the dividend reinvestment plan. Cash flow from operating activities totaled \$8.473 million for the nine months ended September 30, 2014.

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