**EFFECTIVE REIT** 

## Nontraded REIT Industry Review: Third Quarter 2014



## KBS Real Estate Investment Trust III, Inc.

Asset Type: Number of Properties: Square Feet / Units / Rooms / A Percent Leased: Weighted Average Lease Term Re LifeStage Investment Style	562.2 Million 155.1 Million .\$0.0 Million	Initial Offering Date: Offering Status Number of Months Fundraising: Anticipated Offering Close Date: Current Price per Share: Reinvestment Price per Share: *See notes Historical Price	October 26, 2010 Initial 47 September 2015 \$10.39*
Operating Performance	Financing Outlook	Cumulative MFFO Payout	Summary
The REIT's recent 12-month average return on assets exceeds yields on 10-year Treasuries, indicating potential for positive risk-adjusted returns. At its current cost of debt and level of borrowing, its use of debt is contributing to increased returns for shareholders.	Refinancing Need Refin < 20% Refin > 20% R	Laterst 2 NORM < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100% < 100%	The REIT's return on assets over the last four quarters was 6.56%, well above the yield on 10-Year Treasuries of 2.64%, providing an additional return to shareholders. It had a positive leverage contribution with its average cost of debt of 2.76% and 52% debt ratio. Just 2.2% of the REIT's debt matures within two years but 26.6% is at unhedged variable rates, indicating little immediate refinancing need but some interest rate risk. Its trailing 12-month interest coverage ratio at 4.3% was well above the 2.0% benchmark. Since inception the REIT has paid out 58% of MFFO in cash distributions excluding DRP proceeds, and this rate was 50% in the last four quarters, a sustainable distribution rate.
Gross Dollars Raised*	Historical Distribution	Historical FFO Payout Ratio	Historical MFFO Payout Ratio
\$1200.0 \$600.0 \$0 \$0 Inception 2011 2012 2013 YTD Q3 2014 2014 *Includes reinvested distributions (in millions)	10.00% 5.00% 0.00% Q2 Q3 Q4 Q1 Q2 Q3 Q13 2013 2013 2013 2014 2014 2014	250% 125% 0% WEXMICEL 2011 2012 2013 2014 2015	200% 100% 0% 0% 2011 2012 2013 2014 2015
Redemptions	Debt Breakdown	Debt Repayment Schedule	Interest Coverage Ratio
$ \begin{array}{c} 0.2\% \\ 0.1\% \\ 0\% \\ 0\% \\ 0\% \\ 0 \\ 0 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2013 \\ 2014 \\$	Debt to Total Assets Ratio: .52.0%   Total: .922.9 Million   Fixed: \$677.8 Million   Variable: \$245.1 Million   Avg. Wtd. Rate: 2.76%   Loan Term: 2 – 7 yrs	100% 50% 0% 2.2% 0.1% 10.6% 2014 2015 2016 2017 2018 2019+	6.0 3.0 0 2012 2013 YTD 2014

## Source of Distributions, Trends and Items of Note

• The REIT acquired one property for \$132.2 million during 3Q 2014.

- As of September 30, 2014, the Company's net investments in real estate in Illinois, Texas and Utah represented 23%, 21% and 10% of the Company's total assets, respectively.
- The REIT's Cash to Total Assets ratio decreased to 8.7% as of 3Q 2014 compared to 16.2% as of 3Q 2013.
- The REIT's Debt to Total Assets ratio increased to 52.0% as of 3Q 2014 compared to 46.8% as of 3Q 2013.
- The Company had hedged \$575.1 million of its variable rate debt as of September 30, 2014.
- The Company uses modified funds from operations ("MFFO") as defined by the Investment Program Association ("IPA").
- For the nine months ended September 30, 2014, the Company paid aggregate distributions of \$39.608 million, including \$19.117 million of distributions paid in cash and \$20.491 million of distributions reinvested through the dividend reinvestment plan. Net income for the nine months ended September 30, 2014 was \$0.1 million. FFO for the nine months ended September 30, 2014 was \$45.9 million and cash flow from operating activities was \$35.5 million. The Company funded total distributions paid, which includes net cash distributions and dividends reinvested by stockholders, with \$28.6 million of cash flow from operating activities and \$11.0 million of debt financing.

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