# Nontraded REIT Industry Review: Third Quarter 2011



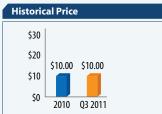
## Phillips Edison — ARC Shopping Center REIT Inc.



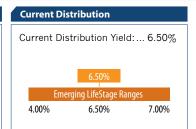


| Cash to Total Assets Ratio:          |          |
|--------------------------------------|----------|
| Number of Properties:                |          |
| Square Feet / Units / Rooms / Acres: |          |
| Percent Leased:                      | 95.9%    |
| LifeStage                            | Emerging |
| Investment Style                     | Core     |
| mirodinione otylo                    |          |





#### Gross Dollars Raised\* \$17.3 \$20.0 \$10.7 \$10.0 \$6.6 \$5.0 Inception 2010 2011 2011 \*Includes reinvested distributions (in millions)





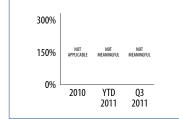
### www.phillipsedison-arc.com Phillips Edison -ARC Shopping Center REIT, Inc. 11501 Northlake Drive Cincinnati, OH 45249 (513) 554-1110

**Contact Information** 



YTD Distributions Paid:.....\$543,000

YTD FFO: ..... (\$440,000)

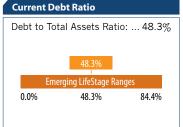


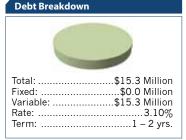
**Historical FFO Payout Ratio** 





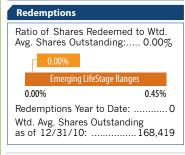
| <b>Debt Maturity</b> |       |       |  |
|----------------------|-------|-------|--|
| 100%                 | 64.8% |       |  |
| 50%                  |       | 35.2% |  |
| 0%                   | 2012  | 2013  |  |





**Trends and Items of Note** 

| Interest Coverage Ratio                                   |                      |     |  |
|---|----------------------|-----|--|
| YTD Interest Coverage Ratio:1.6                           |                      |     |  |
| Em  | erging LifeStage Rai | 1.6 |  |
| 0.6   | 0.85                 | 1.6 |  |
| Adjusted EBITDA: \$786,000<br>Interest Expense: \$486,000 |                      |     |  |





#### The Company did not acquire any new properties during the third quarter of 2011. The year to date MFFO payout ratio trended downward from 126% at the end of the second quarter to 113% at the end of the third quarter

The Company reported MFFO of \$568,000 for YTD 2011 included an \$88,000 contribution from the sponsor for certain general and administrative expenses. Blue Vault Partners has eliminated the contribution from the sponsor to report YTD 2011 MFFO of \$480,000.

- Sponsors have not received, and will not receive, any reimbursement for the \$88,000 contribution noted above
- · See additional notes on page 71 for information regarding the source of distributions