

# Nontraded REIT Industry Review: Third Quarter 2014



## Carey Watermark Investors Incorporated

Total Assets.....	\$1,539.4 Million
Real Estate Assets .....	\$1,276.4 Million
Cash .....	\$130.3 Million
Securities .....	\$0.0 Million
Other .....	\$132.8 Million



Initial Offering Date: ..... September 15, 2010  
 Offering Status..... Follow-On  
 Number of Months Fundraising: ..... 48  
 Offering Close Date: ..... December 19, 2014  
 Current Price per Share: ..... \$10.00  
 Reinvestment Price per Share: ..... \$9.50



**Contact Information**

[www.CareyWatermark.com](http://www.CareyWatermark.com)

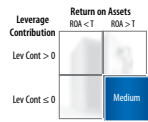
**W. P. Carey Inc.**  
 50 Rockefeller Plaza  
 New York, NY 10020  
 800-WP CAREY

Cash to Total Assets Ratio: ..... 8.5%  
 Asset Type: ..... Hospitality  
 Number of Properties: ..... 23  
 Square Feet / Units / Rooms / Acres: ..... 5,660 Rooms  
 Occupancy: ..... 77.3%\*  
 Weighted Average Lease Term Remaining: ..... Not Applicable  
 LifeStage: ..... Stabilizing  
 Investment Style: ..... Value Add  
 Weighted Average Shares Outstanding: ..... 86,081,584

\*Consolidated hotels only

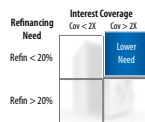
### Performance Profiles

#### Operating Performance



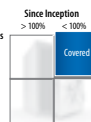
The REIT's recent 12-month average return on assets exceeds yields on 10-year Treasuries, indicating potential for positive risk-adjusted returns. At its current cost of debt and level of borrowing, its use of debt is not increasing returns to shareholders.

#### Financing Outlook



Interest coverage ratio exceeds the 2.0X benchmark and the REIT does not have over 20% of debt maturing within 2 years or at unhedged variable rates. The REIT does not face an immediate need to refinance a significant portion of its debt, and has sufficient earnings to cover interest expense.

#### Cumulative MFFO Payout

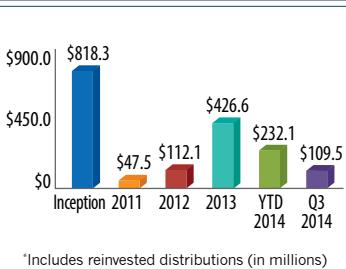


Cumulative MFFO since inception exceeds the cumulative cash distributions to common shareholders, indicating the REIT has fully funded cash distributions from its real estate operations. At the current distribution rate and level of modified funds from operations, trends suggest the distributions can be maintained.

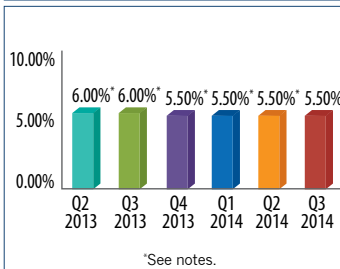
#### Summary

The REIT's return on assets was 6.72% over the last 12 months, above the yield on 10-Year Treasuries, and its leverage contribution was therefore positive, due to its 53.8% debt ratio and 4.60% average cost of debt. The 12-month interest coverage ratio of 2.1X is just above the 2.0X benchmark, but with 4% variable-rate debt and only 3.9% of debt maturing within two years, there is no significant need for refinancing. The REIT has paid out a cumulative 52% of MFFO in cash distributions exclusive of DRP since inception, and over the last 12 months has a cash payout ratio of 48% of MFFO. These cash payout ratios are clearly sustainable.

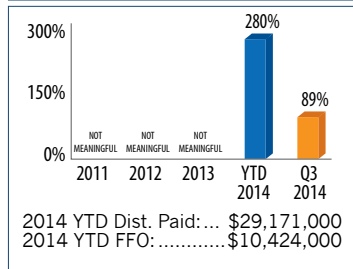
#### Gross Dollars Raised\*



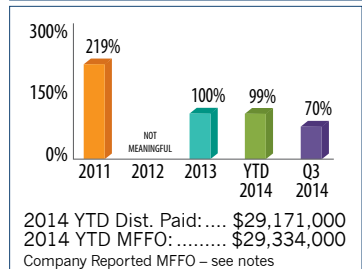
#### Historical Distribution



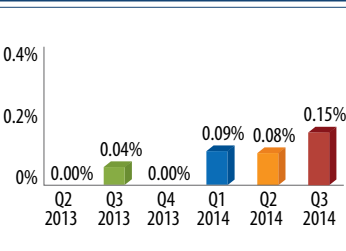
#### Historical FFO Payout Ratio



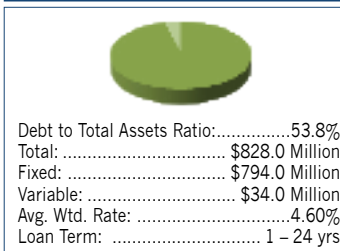
#### Historical MFFO Payout Ratio



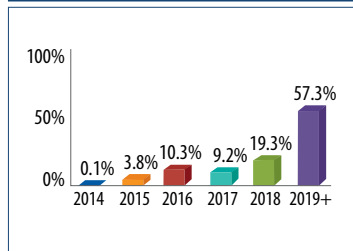
#### Redemptions



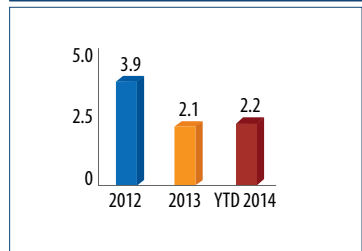
#### Debt Breakdown



#### Debt Repayment Schedule



#### Interest Coverage Ratio



#### Source of Distributions, Trends and Items of Note

- The Company did not acquire any properties during the third quarter.
- During October 2014, the Company acquired three hotel properties for a total purchase price of \$166.9 million.
- At September 30, 2014, seven hotels were either undergoing renovation or in the planning stage of renovation. Two of the renovations will be completed during the fourth quarter of 2014, four will be completed during the second half of 2015 and one will be completed during the first half of 2016.
- The Company intends to close the follow-on offering on December 19, 2014.
- The REIT's Cash to Total Assets ratio decreased to 8.5% as of 3Q 2014 compared to 26.3% as of 3Q 2013.
- The REIT's Debt to Total Assets ratio increased to 53.8% as of 3Q 2014 compared to 42.9% as of 3Q 2013.
- Fixed rate debt includes variable rate debt that has been swapped for fixed rate payments. The Company has hedged \$203.99 million of its variable rate debt.
- The Company uses modified funds from operations ("MFFO") as defined by the Investment Program Association ("IPA").
- From inception through September 30, 2014, the Company declared distributions, excluding distributions paid in shares of common stock, to stockholders totaling \$58.9 million, which were comprised of cash distributions of \$23.7 million and \$35.2 million of distributions that were reinvested by stockholders in shares of common stock pursuant to the DRIP. To date, the Company has not yet generated sufficient FFO to fund all of its distributions; therefore, it funded substantially all of its cash distributions through September 30, 2014 from the proceeds of its initial public offering and follow-on offering.