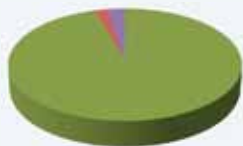




Nontraded REIT Industry Review: Fourth Quarter 2011

Wells Timberland REIT, Inc.

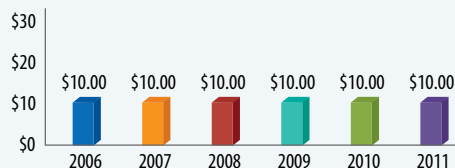
Total Assets.....	\$345.3 Million
Real Estate Assets	\$328.9 Million
Cash	\$6.8 Million
Securities	\$0.0 Million
Other	\$9.6 Million



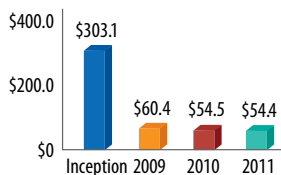
Initial Offering Date: August 11, 2006
 Number of Months Fundraising: 64
 Offering Close Date: December 31, 2011
 Current Price per Share: \$10.00
 Reinvestment Price per Share: \$9.55

Cash to Total Assets Ratio: 2.0%
 Asset Type: Timberland
 Number of Properties: 1
 Square Feet / Units / Rooms / Acres: 298,700 Acres
 Percent Leased: Not Applicable
 LifeStage..... Stabilizing
 Investment Style Value Add

Historical Price



Gross Dollars Raised*



*Includes reinvested distributions (in millions)

Current Distribution

Annual Stock Distribution of .02 Shares

*See notes

Historical Distribution



*See notes

Contact Information

Wells Timberland REIT, Inc.
Wells Real Estate Funds, Inc.
 P.O. Box 926040
 Norcross, GA 30010-6040
 800-557-4830

Year to Date FFO Payout Ratio

Not Applicable

Historical FFO Payout Ratio

Not Applicable

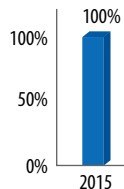
Year to Date MFFO Payout Ratio

Not Applicable

Historical MFFO Payout Ratio

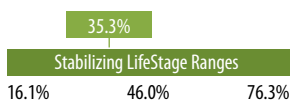
Not Applicable

Debt Maturity



Current Debt Ratio

Debt to Total Assets Ratio: ... 35.3%



Debt Breakdown



Total:\$122.0 Million
 Fixed:\$0.0 Million
 Variable:\$122.0 Million
 Avg. Wtd. Rate:3.71%
 Term:4 yrs

Interest Coverage Ratio

YTD Interest Coverage Ratio: 1.3



Adjusted EBITDA:\$7,169,366
 Interest Expense:\$5,435,948

Redemptions

Ratio of Shares Redeemed to Wtd. Avg. Shares Outstanding:.....0.33%



Redemptions Year to Date:92,605
 Wtd. Avg. Shares Outstanding as of 12/31/11:28,489,080

Lease Expirations

Not Applicable

Trends and Items of Note

- The Company's Follow-On Public Offering terminated on December 31, 2011.
- The stock dividend issued to stockholders of record as of December 15, 2011 was at a 2% annualized rate.
- Wells Timberland uses an interest rate swap agreement to hedge its exposure to changing interest rates on a \$122 million loan balance.
- The Debt to Total Assets Ratio decreased to 35.3% for the period ending December 31, 2011 compared to the previous quarter of 38.5%.
- Because the REIT does not pay cash distributions, the FFO and MFFO metrics are not applicable.